



Connecting Government Buyers to Qualified Canadian Suppliers

About CCC

The Canadian Commercial Corporation (CCC) supports foreign buyers in their defence and national security procurement needs. We specialize in situations where competitive tendering is not feasible to meet real-time operational needs or where there's a need to exercise the national security exception to competitive tendering.

International Prime Contractor Program

To support foreign government buyers, we offer a program called International Prime Contractor for acquisitions from Canada.

Through this fee-based program, we help identify procurement needs, source qualified Canadian suppliers, negotiate a government to government (G2G) contract, attract financing when required, and oversee contract performance and financial administration.

In 2020-2021, we signed \$1.35 billion in new export contracts of which 30% were through our International Prime Contractor program.

Facilitate faster procurements

We offer a simpler and faster acquisition process, satisfy urgent and compelling needs, and provide a nimble and flexible contracting approach with government oversight.

Reduce procurement contract risk

Our due diligence process assures Government of Canada support, supplier performance, and responsible business practices.

Improve project outcomes

We provide a unique Government of Canada assurance that the contract we sign will be delivered as agreed upon.



Top U.S. Military Buying Commands*

\$1.03B

Department of the
Air Force

\$651M

Naval Air Warfare Center

\$521M

Tank-Automotive and
Armaments Command

\$502M

Development & Engineering
Center

\$474M

Naval Surface Warfare
Center

*Values of contracts signed through DPSA between 2012-2021

U.S. DoD Prime Contractor Program

Our U.S. DoD Prime Contractor is a free program offered by the Government of Canada, supported by the U.S. Government, and administered by CCC that is designed to support U.S. military buying commands.

We are embedded in U.S. Defense Federal Acquisition Regulation Supplement 225.870 (DFARS) to act as the prime contractor for U.S. DoD contracts greater than USD \$250,000 from Canada.

We support acquisitions from Canada for many procurement offices and in 2020-2021, we were awarded USD\$922 million in new contracts.

Broader supply of vetted solutions

We perform a technical, managerial and financial due diligence on all Canadian companies that work with us broadening the supply base for U.S. DoD.

Fair and reasonable pricing

We analyze and ensure the price offered to U.S. DoD is fair and reasonable according to the Cost and Profit Policy of the Government of Canada.

Performance guarantee

When you contract through us, you receive a guarantee from the Government of Canada that the contract will be executed as agreed upon.



The appearance of U.S. Department of Defense (DoD) visual information does not imply or constitute DoD endorsement

Delivering Canada to the World

We are Canada's government to government contracting agency.

For over 75 years, governments around the world have entrusted us to reliably deliver made-in-Canada products and projects of public and national security importance.

We help foreign governments buy from qualified Canadian suppliers through a proven government to government (G2G) contracting approach. By leveraging our expertise in international contracting, we support Canada and Canadian businesses to build successful commercial relationships with governments around the world.

Interested in buying Canadian products or services? Ask your Canadian Embassy or High Commission to refer you to CCC. To learn more, visit ccc.ca/en/.



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